

# CASE

dexian

Case Study: Healthcare

## Dexian Successfully Delivers Salesforce Training and Mentorship For Health Insurer

### CLIENT:

A leading provider of health insurance.

### Challenge

Over time the client's code had become layered, overly complex, and challenging to troubleshoot. Even simple tasks like collecting user input or creating sharing rules were burdensome to manage. The client wanted their in-house IT team to know how to apply Salesforce best practices, decipher their legacy code, and deliver quality solutions.

### Solution

After a gap assessment, Dexian proposed a training program that included two eight-week courses. Learners would study Salesforce development and be coached by Dexian as they worked through an Agile code replacement project. Teams would complete two Proofs-of-Concept to demonstrate self-sufficiency and show executive leaders their solutions were deployable and maintainable.

### Outcome

Dexian delivered cost-effective training with limited time away from the business. The client's IT team is empowered to create new Salesforce solutions.

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# STUDY