

Dexian Successfully Delivers Sales Support Pros for Growing Business in Construction Niche



PROBLEM:

The client needed to quickly fill positions to support extension of business hours, as well as to backfill openings resulting from growth and internal promotions.



SOLUTION:

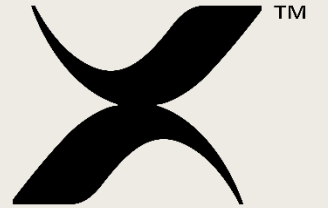
Personality, attitude and organizational culture fit were key to engagement and high retention rates. Dexian's relationship approach to recruiting provided an exceptional placement.

OUTCOME:

Dexian™ consultants have been extended or hired as FTEs due to their excellent communication skills, general industry knowledge and fit with company culture.

CASE STUDY:

Accounting & Finance



CLIENT INFORMATION:

An equipment rental company supporting the construction industry.

LENGTH OF CONTRACT:

6 Months

SKILL SETS:

- Customer Service Representative
- Sales Support Coordinator

TECHNOLOGIES:

- AS400
- Wynne

PLACEMENTS

30

CONSULTANTS